l Mina'trentai Singko Na Liheslaturan Guâhan THE THIRTY-FIFTH GUAM LEGISLATURE Bill HISTORY 12/12/2020 1:15 PM

I Mina'trentai Singko Na Liheslaturan Guåhan BILL STATUS

BILL NO.	SPONSOR	тпе	DATE INTRODUCED	DATE REFERRED	CMTE REFERRED	PUBLIC HEARING DATE	DATE COMMITTEE REPORT FILED	FISCAL NOTES	NOTES
217-35 (COR) As substituted on the Floor.		AN ACT TO ADD § 58104(r) TO CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO CREATING A QUALIFYING CERTIFICATE FOR THE ENTICEMENT AND POTENTIAL ESTABLISHMENT OF A COMMERCIAL DRONE INDUSTRY ON GUAM.	10/9/19 9:29 a.m.	11/20/19	Committee on Economic Development, Agriculture, Maritime Transportation, Power and Energy Utilities, and Emergency Response	2/11/20 9:00 a.m.	10/20/20 4:37 p.m.	11/18/19	
	SESSION DATE	TITLE	DATE PASSED	TRANSMITTED	DUE DATE	PUBLIC LAW NO.	DATE SIGNED	NOTES	
	11/16/20	AN ACT TO ADD A NEW § 58104(r) TO ARTICLE 1 OF CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING A QUALIFVING CERTIFICATE FOR THE ENTICEMENT AND POTENTIAL ESTABLISHMENT OF A COMMERCIAL DRONE INDUSTRY ON GUAM.	12/1/20	12/1/20	12/12/20	35-118	12/11/20	Received: 12/11/20 Mess and Comm. Doc. No. 35GL-20-2501	

UFISINAN I MAGA'HÂGA OFFICE OF THE GOVERNOR

LOURDES A. LEON GUERRERO Maga'hàga • governor



JOSHUA F. TENORIO sicundo maga'làhi • lieutenant governor

35-20-2501

December 11, 2020

HONORABLE TINA ROSE MUÑA BARNES

Speaker I Mina 'trentai Singko Na Liheslaturan Guåhan 35th Guam Legislature Guam Congress Building 163 Chalan Santo Papa Hagåtña, Guam 96910

DEC 1 1 2020 Timo 5:25 ()100 /1-10

Sogekar Ting Noze Mañe Savara

Re: <u>Substitute Bill No. 217-35 (COR)</u> – An Act to *Add* a New § 58104(r) to Article 1 of Chapter 58, Title 12, Guam Code Annotated, Relative to Authorizing a Qualifying Certificate for the Enticement and Potential Establishment of a Commercial Drone Industry on Guam

<u>Substitute Bill No. 218-35 (COR)</u> – An Act to *Amend* § 58104(f) of Article 1, Chapter 58, Title 12, Guam Code Annotated, Relative to Creating a Qualifying Certificate for the Enticement and Potential Establishment of a Processing Trade Company, and a Distribution, Transformation, or Fulfillment Center Industry on Guam

Dear Madame Speaker:

Before taking office, our Administration identified the opportunities that could be presented by developing a distribution and fulfillment center industry and encouraging the establishment of processing trade companies in Guam. Our location seems prime for satisfying orders for delivery in Asia and throughout the Pacific. The inclusion of this industry in Substitute Bill No. 217-35, as well as the commercial drone industry in Substitute Bill No. 218-35, as eligible endeavors for the Qualifying Certificate program administered by the Guam Economic Development Authority are welcome statutory changes to the provisions of Qualifying Certificate program.

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I want to thank Senator Moylan for this bipartisan effort to advance this Administration's goals to diversify our economy. As we have learned during this public health emergency, while tourism cannot be replaced as a significant driver of our economy, it is imperative that we expand our industry base to be less dependent on any single enterprise. Substitute Bill Nos. 217-35 and 218-35, which are now known as *Public Law Nos. 35-118 and 35-119*, will assist in this effort.

Senseramente,

LOURDES A. LEON GUERRERO I Maga 'hågan Guåhan Governor of Guam

Enclosure: Substitute Bill No. 217-35 (COR) *nka P.L. 35-118* Substitute Bill No. 218-35 (COR) *nka P.L. 35-119*

cc via email: Sigundo Maga'låhen Guåhan Compiler of Laws

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN 2020 (SECOND) Regular Session

CERTIFICATION OF PASSAGE OF AN ACT TO I MAGA'HÅGAN GUÅHAN

This is to certify that Substitute Bill No. 217-35 (COR) "AN ACT TO ADD A NEW § 58104(r) TO ARTICLE 1 OF CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING A QUALIFYING CERTIFICATE FOR THE ENTICEMENT AND POTENTIAL ESTABLISHMENT OF A COMMERCIAL DRONE INDUSTRY ON GUAM," was on the 1st day of December 2020, duly and regularly passed.

Tina Rose Muña Barnes Speaker

Attested:

LIOUNDON

Amanda L. Shelton Legislative Secretary

This Act was received by I Maga'hagan Guahan this 1st day of December-

2020, at <u>4:32</u> o'clock <u>A</u>.M.

Assistant Staff Officer Maga'håga's Office

APPROVED:

Lourdes A. Leon Guerrero I Maga'hågan Guåhan

Date:

Public Law No. 35-118

Jessica Cruz RCVD AJ CENTRAL FILES DEC 1 '20 PH4:32 Loco - /22 58

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN 2019 (FIRST) Regular Session

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Bill No. 217-35 (COR)

As substituted on the Floor.

Introduced by:

James C. Moylan William M. Castro Régine Biscoe Lee Kelly Marsh (Taitano), PhD Louise B. Muña Tina Rose Muña Barnes Telena Cruz Nelson Sabina Flores Perez Clynton E. Ridgell Joe S. San Agustin Amanda L. Shelton Telo T. Taitague Jose "Pedo" Terlaje Therese M. Terlaje Mary Camacho Torres

AN ACT TO *ADD* A NEW § 58104(r) TO ARTICLE 1 OF CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING A QUALIFYING CERTIFICATE FOR THE ENTICEMENT AND POTENTIAL ESTABLISHMENT OF A COMMERCIAL DRONE INDUSTRY ON GUAM.

1 BE IT ENACTED BY THE PEOPLE OF GUAM:

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Section 1. Legislative Findings and Intent. *I Liheslaturan Guåhan* finds that with Guam's proximity to Asia and being under the jurisdiction of the laws of the United States, we have become an ideal destination for industries that focus on technology, aviation, and aeronautics. Enticing entities in these industries to consider investing on Guam would not only be beneficial in terms of stimulating our economy, but it could allow for great prospects of job creation and global
 opportunities.

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Earlier in the year, the Federal Aviation Administration (FAA) released its forecast for the next two (2) decades in terms of what is to be anticipated in the aviation world. What is noteworthy in their report is that the market for the commercial drone industry is growing faster than anticipated and could triple between now and 2023, while the market for non-commercial drones appears to be slowing down.

9 Commercial drones have expanded into an array of industries, many of which 10 exist here on Guam. These industries include construction, agriculture, survey 11 engineering, utilities, and telecommunications. With the U.S. Marines relocation and 12 the military buildup, the opportunities to attract such entities to seek commercial 13 activity on Guam has never been more ideal, as commercial drone entities have also 14 been contracted to conduct infrastructure development and maintenance at costs that 15 would result in a significant savings for all entities.

16 The drone industry is more than just about providing drones for aerial views 17 and has evolved into training, aviation, logistics, transportation and research, and 18 encompasses many other industries. Entities are setting up operations on a regional 19 basis to enhance training and manufacturing, and thus with Guam's proximity to 20 Asia, we may be in an ideal location to attract such entities who can participate in 21 and help to advance Guam's economy.

It is vital that Guam seeks ways to attract such industries to invest here on Guam; and considering certain logistical disadvantages, it is crucial that incentives be created and offered to offset such operational expenses; and the Qualifying Certificate program of the Guam Economic Development Authority (GEDA) is an ideal tool that can be catered towards the needs or benefits of an entity, while ensuring that job creation and other community contributions are prioritized. 1 This Act does not dictate the benefits to be offered to investors, rather it 2 includes a new industry into the matrix of qualified trades for available incentives 3 that can help establish additional economic activity on Guam. Ultimately, what is 4 negotiated for benefits to attract the industry to the island would be a discussion 5 between the applicant and the Guam Economic Development Authority.

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Further, allowing such industries to apply for incentives may give local
companies the option to either invest in such ventures or seek outside entities to do
the same. The greatest marketing tool to help manifest new industries on Guam
would be the commerce community on Guam.

Section 2. A new § 58104(r) is hereby *added* to Article 1 of Chapter 58,
Title 12, Guam Code Annotated, to read as follows:

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"(r) commercial drone industry.

For the purposes of this Subsection:

14 (1) Commercial drones are defined as unmanned aerial 15 vehicles (UAV) or unmanned aircraft systems (UAS), which can be 16 flown, remotely-controlled, or fly autonomously through software-17 controlled flight plans in their embedded systems, working in 18 conjunction with onboard sensors and GPS.

19 (2) The commercial drone industry shall encompass the
20 research, development, training, education, manufacturing, wholesale,
21 retail, or the utilization in logistics of commercial drones conducted on
22 Guam.

(3) To avail of a Qualifying Certificate under this Chapter, the
beneficiary shall be legally licensed to conduct business on Guam, and
any benefits awarded by the Guam Economic Development Authority
(GEDA) shall only be utilized on direct business activities associated
with the use of commercial drones.

1 (4) The beneficiary shall conform with all local and federal 2 laws and regulations associated with the use of commercial drones, and 3 failure to conform may result in the revoking of any benefits awarded 4 under this Chapter."

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5 Section 3. Severability. If any provision of this Act or its application to any 6 person or circumstance is found to be invalid or contrary to law, such invalidity shall 7 not affect other provisions or applications of this Act that can be given effect without 8 the invalid provision or application, and to this end the provisions of this Act are 9 severable.

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Section 4. Effective Date. This Act shall be effective upon enactment.